## CONTACT

+420 725 131 893 www.veselyvaclav.cz Větrná 224/2 267 01, Trubín

## Václav Veselý

Experienced manager with a strong background in cost analysis, estimating, and project management within the automotive and manufacturing sectors. Hands-on expertise in "Should Cost" modeling, supplier negotiations, and cost optimization. Proven track record in MES implementation, cross-functional team leadership, and end-to-end project coordination.

Gallup Clifton Strengths: Ideation, Analytical, Strategic, Relator, Restorative

## EMPLOYMENT

08/2023 - 10/2024 KEY ACCOUNT MANAGER - MUT Automotive s.r.o. (Automotive) Managing 3 key customer accounts, seeking new business opportunities, quotes processing Led project implementations according to APQP, ensured alignment between suppliers and clients Implemented MES system for production 02/2022 - 05/2023 PROJECT MANAGER - Hronovský s.r.o. (Automotive) Leading implementation projects with a team of at least 5 people, launch management Managing a budget of ~€3M, ensuring compliance with the schedule, managing suppliers, representing the company in negotiations with customers Processing price quotations, cost calculations and analytics 06/2019 - 01/2022 PROJECT MANAGER / ANALYST - Škoda Electric a.s. Leading implementation projects with a team of about 10 people Managing the project budget and schedule, reporting to superiors Representing the company, ensuring the fulfillment of obligations, contracts, and legislative requirements Capacity planning, project cost analysis, controlling and internal reporting 01/2018 - 05/2019PROJECT MANAGER - Unipetrol RPA s.r.o. Leading investment projects, leading the project team Responsibility for achieving strategic goals, reporting the status of projects to superiors Representing the company in negotiations with contractors, ensuring the fulfillment of obligations, contracts, and legislative requirements 12/2016 - 12/2017 **COST ESTIMATOR** – Eaton Industries s.r.o. (Automotive) Prepared price quotations for new projects, including "Should Cost" models and cost analysis Responsible for estimating production times, material costs, and labor rates 06/2014 - 11/2016 CAD TEAM COORDINATOR - Magna Automotive CZ s.r.o. 12/2005 - 05/2014 CAD SPECIALIST - Magna Automotive CZ s.r.o. EDUCATION 1999 - 2003INDUSTRIAL HIGH SCHOOL MOST - Engineering with the use of computer technology The study ends with a school-leaving examination - maturita TRAINING 3D modeling (Catia V5, Lectra Design Concept) MS Excel (VBA), MS Access, MS Project Team Leadership, Project Management Commercial & Contractual Project Management Development SKILLS Driving license class B Czech – native speaker, English – advanced, German – basic, Slovak - advanced OTHER INTERESTS

- Music, cooking, new technologies
- Running, cycling, skiing
- Economics, cryptocurrencies, social sciences

Since 2009, I've held a trade license (e-shop, futures prop trading, financial services) – currently paused.